



FOR IMMEDIATE RELEASE

Equipment Technologies announces OEM agreement with Trimble

MOORESVILLE, Ind., August 30, 2011—Equipment Technologies (ET) announced today an OEM agreement with Trimble. The agreement gives Equipment Technologies the ability to manufacturer its Apache sprayers Trimble Ready™ or with select precision agriculture components from Trimble factory-installed and factory-serviced, including the following Trimble products: FmX® and CFX-750™ field displays, Field-IQ™ crop input control system, and the Autopilot™ automated steering system.

“Building on our industry-leading guidance and steering technology, we expanded into the flow and application control market with the introduction of our integrated Field-IQ system for rate and section control,” said Sid Siefken, worldwide OEM account manager for Trimble’s Agriculture Division. “We are pleased to introduce our product compatibility with sprayers from Equipment Technologies. This new arrangement will provide an effective and easy-to-install option for customers wanting to run a complete rate and section control system with Trimble’s Field-IQ solution on Apache sprayers.”

“The agreement that we have created with Trimble gives ET the ability to offer another outstanding precision solution to our customers,” noted Matt Hays, CEO of Equipment Technologies. Hays added, “Precision farming is an integral part of selling application equipment. Being able to offer Trimble to our customers extends our ability to service the precision needs of our dealers and their customers.”

About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring position or location—including surveying, construction, fleet and asset management, public safety, mapping and agriculture. Trimble's Agriculture Division is a leader in precision agriculture and guidance, and offers the Connected Farm™ solution to help customers operate farm vehicles and implements more efficiently, saving on input costs and increasing yield and productivity. Solutions include vehicle and implement guidance and steering; application control for seed, liquid, and granular products; laser- and GPS-based water management technology; record keeping; and seamless field-to-office information management. Founded in 1978, Trimble is headquartered in Sunnyvale, Calif.

For more information, visit Trimble's Web site at: www.trimble.com.

About Equipment Technologies

Equipment Technologies is the largest independently-owned manufacturer of self-propelled sprayers in North America. Operating from its 110,000 square foot headquarters in Mooresville, Ind., the company strives year after year to ensure their Apache line of self-propelled sprayers provide the highest value possible to their customers through their rugged simplicity, dependability and profitability. ET distributes its sprayers throughout North America, Australia and Ukraine through a network of independent dealers.

For additional information, contact Charlie May at (317) 834-4500, at charlie.may@etsprayers.com or visit the Equipment Technologies website at www.etsprayers.com.