



FOR IMMEDIATE RELEASE

**Media Contact:**

Jess Held  
Vice President  
Lessing-Flynn  
515.274.9271  
j.held@lessingflynn.com

## APACHE 1000 SERIES SPRAYER EARNS 2017 EQUIPMENTWATCH HIGHEST RETAINED VALUE AWARD

**MOORESVILLE, Indiana (February 21, 2017) -**

ET Works has been named a 2017 winner in the 2017 EquipmentWatch Highest Retained Value Awards program, the industry's only award based on residual values for heavy equipment. The Apache 1000 Series sprayer received this honor as the model series calculated to retain the highest percentage of its original value after five years among all competitors in the self-propelled sprayer category.



Apache prides itself on producing self-propelled sprayers and spraying equipment that not only outperform the competition, but also retain its value in the marketplace.

“We are honored and proud to have won this award for two consecutive years,” said ET Works CEO Matt Hays. “The continued value retention of Apache speaks to the reliability of Apache sprayers, one of the key factors that set us apart as the best sprayer available within the industry.”

To create the 2017 Highest Retained Value Awards, EquipmentWatch analysts considered 12,536 models in their valuation database which were then narrowed down to 156 series from 36 brands. Once the finalists were set, residual values were calculated at the series level by leveraging a database covering more than \$412B in market activity in order to identify the winner in each category.

“The Highest Retained Value Award is indicative of excellence across a manufacturing organization,” said Garrett Schemmel, Vice President of EquipmentWatch. “Product quality has the most obvious impact on an asset’s performance on the secondary market, but residual values are also highly impacted by brand affinity and fair original pricing. A manufacturer must excel on all three fronts in order to gain recognition as a Highest Retained Value Award winner.”

To learn more about the winning models and program methodology visit [www.equipmentwatch.com/residual-value-awards](http://www.equipmentwatch.com/residual-value-awards).

### **About ET Works**

ET Works is the largest manufacturer of self-propelled mechanical drive sprayers in the world. Headquartered in Mooresville, Indiana, the company distributes throughout the U.S., Canada, Australia and C.I.S. Learn more about ET Works and Apache Sprayers at [www.etsprayers.com](http://www.etsprayers.com).